



TECH TALK

**ADRESS**

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The success combination in business is: Do what you do BETTER and Do more of what you do

David J. Schwartz



<b>4</b>	Message from our GM	<b>18</b>	Organizational chart
<b>5</b>	Company Overview	<b>19</b>	Membership & Certificates
<b>6</b>	Our Mission	<b>20</b>	Regional Presence
<b>7</b>	Our Vision	<b>21</b>	Contacts
<b>8</b>	Our Value		
<b>9</b>	History		
<b>10</b>	What we do		
<b>17</b>	Experience		



**Mohammad Bahrololoum**

General Manager

## Good Idea Makes Everything Better

Tech Talk approach within the last decade indicates that reliability is an essential part of who we are and how we conduct our business. We serve our customers, our colleagues and our partners by integrating precision into our everyday work. Not just because it is a right thing to do, But it's also a good business

A handwritten signature in black ink that reads "Bahrololoum". The signature is written in a cursive style with large, flowing letters.

## Company Overview

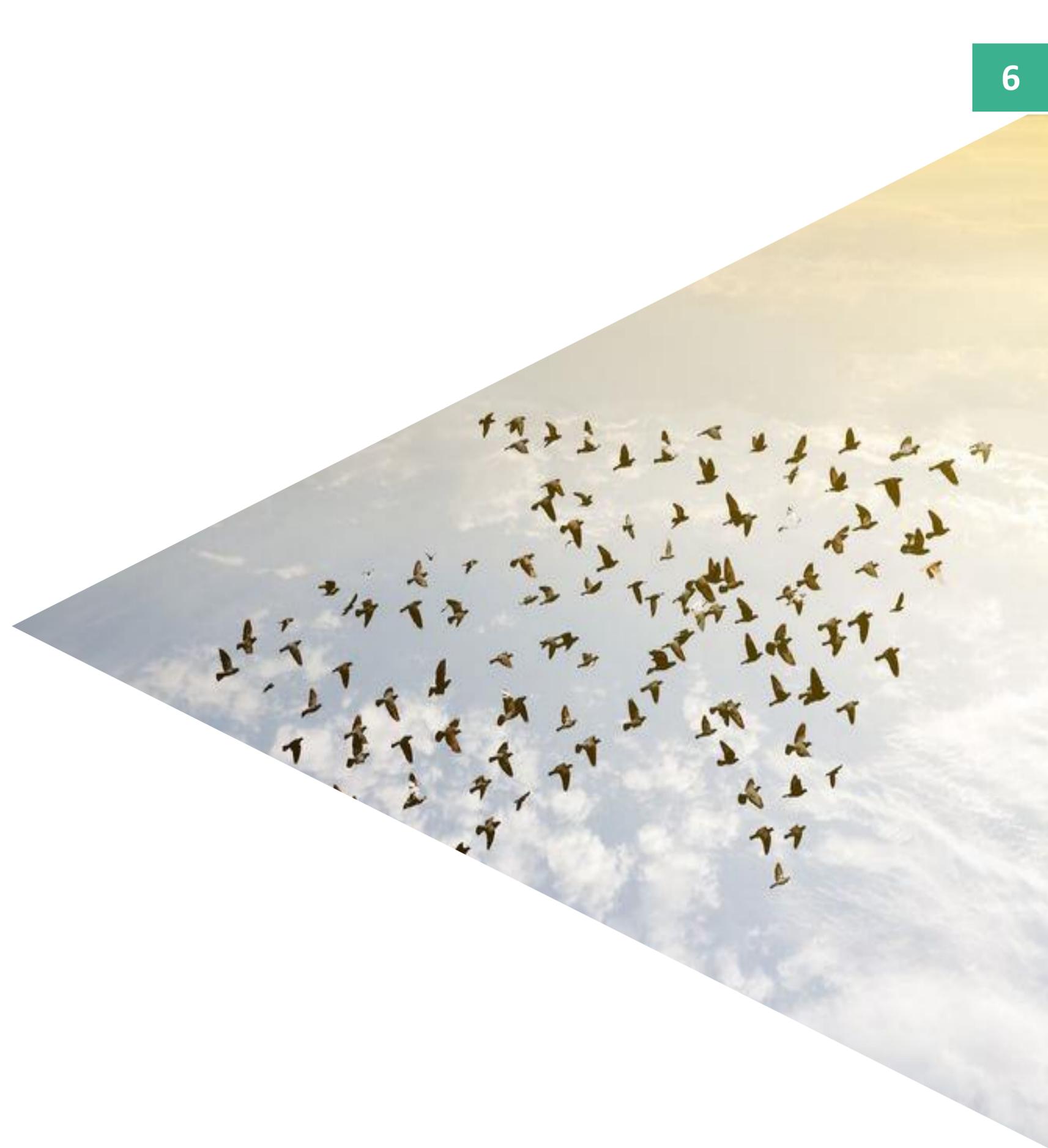
**Opportunities don't  
happen.  
We create them**

Our company was founded in Dubai in 2006 and now with more than 10 years of experience we are helping our clients to achieve their goals in a structured, strategic and professional manner.

We count with large portfolio of products and suppliers around the world mainly from Europe, America, Canada and Asia. This geographic span allows us to offer highly customized solutions to our clients all around the world.

## We are here to:

- Maximize our client's value by contributing in a cost-optimized procurement procedures through years of experience in offering various business products and services and to have our "Customers for Life" by supplying top grade products.





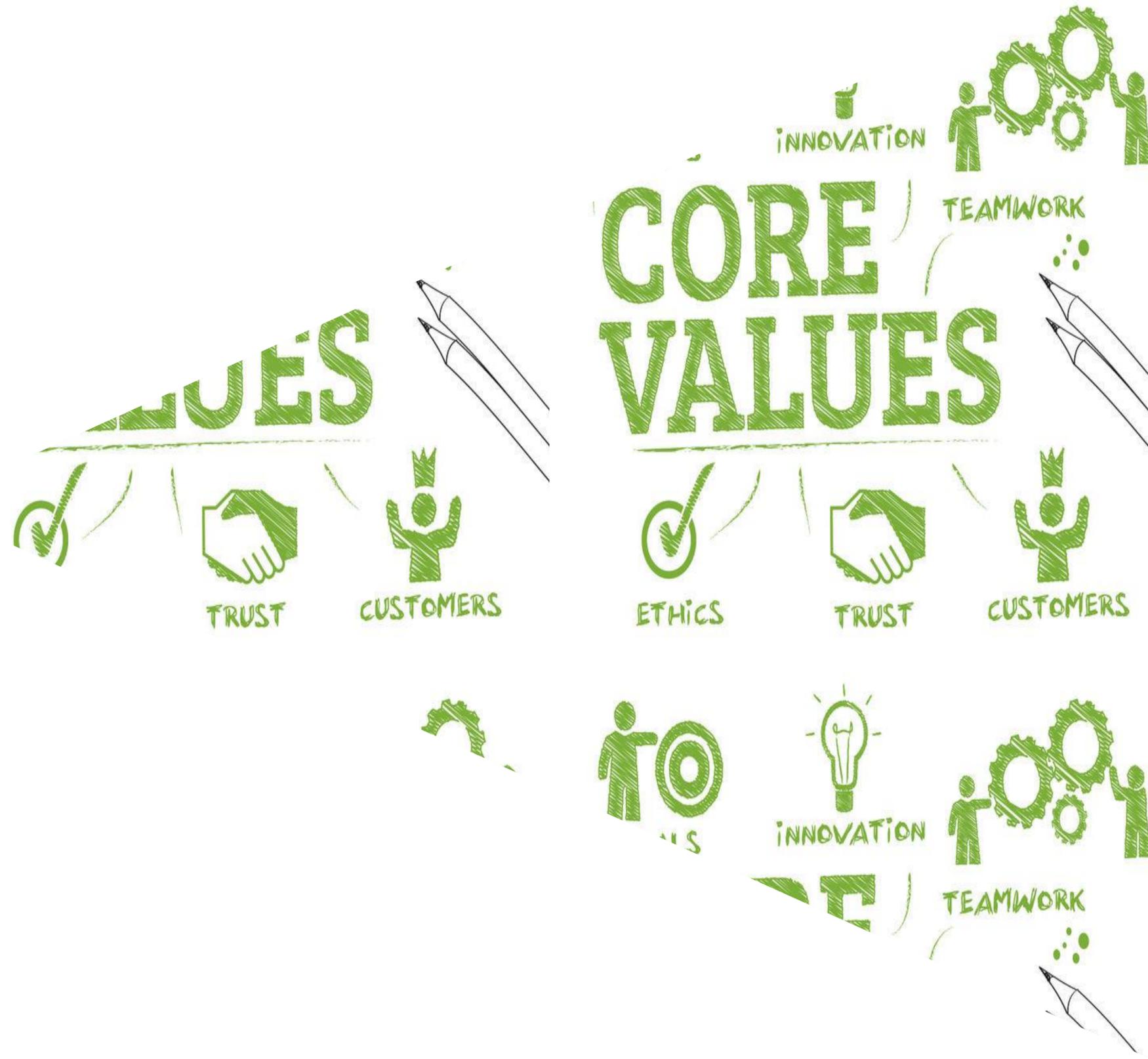
## We seek to become:



Among the top 500 trading firms in the UAE through providing high QUALITY products and services by 2020.

## We:

- ✓ Work with integrity and honesty.
- ✓ Are concerned with customer and shareholder success.
- ✓ Understand the market and its opportunities.
- ✓ Are committed to the values of responsibility and transparency.
- ✓ Are flexible, competitive and fair in our business practices.
- ✓ Do care about others and we contribute in humanitarian affairs.



## Creation of the company:

Tech Talk General Trading LLC, established in Dubai, United Arab Emirates in 2006 with a registered capital of \$1.6 Million (AED 6 Million) and have been growing its operations globally ever since.



2006

## Tech Talk Today:

Today Tech Talk has a great presence in different industries such as Retail, Agro, Food & Beverage, Mineral, and Project Procurement, and achieving a turnover of \$145 Million in the year end 2015. We have established great partnerships and channels with various traders in different continents such as Asia, Europe, America.



2016

## Retail

In response to the growth and the market demand, Tech Talk is now focusing on retail sector by developing a full line supermarkets and grocery stores with highest standards.

Our supermarkets provide selection of gourmet and daily essential products. Product ranges includes fresh fruits & vegetables, fresh meat, health & beauty products, fresh dairy, electronics and etc. All products are locally or internationally branded.

By believing in fundamentals of honesty, fairness and integrity, we will achieve dynamic growth, make a fair profit and continue to set the standard for excellence in the supermarket industry.



## Mission

**To provide best possible customer service, by offering quality services, fair prices, large variety of products from around the world and complete shopping convenience**



## Agro & Animal Feed

In order to fulfil consumer's requirement of healthy product, farmers are required to produce highest quality protein and dairy products by assuring the animals are being fed with the quality feeds.

Both our experience and reputation in different industries led us to connect with major Agro product suppliers and enable us to offer high quality human use Agro products as well as animal feeds to our prospective clients.

We supply Agro products for different type of Animal Feeds including:

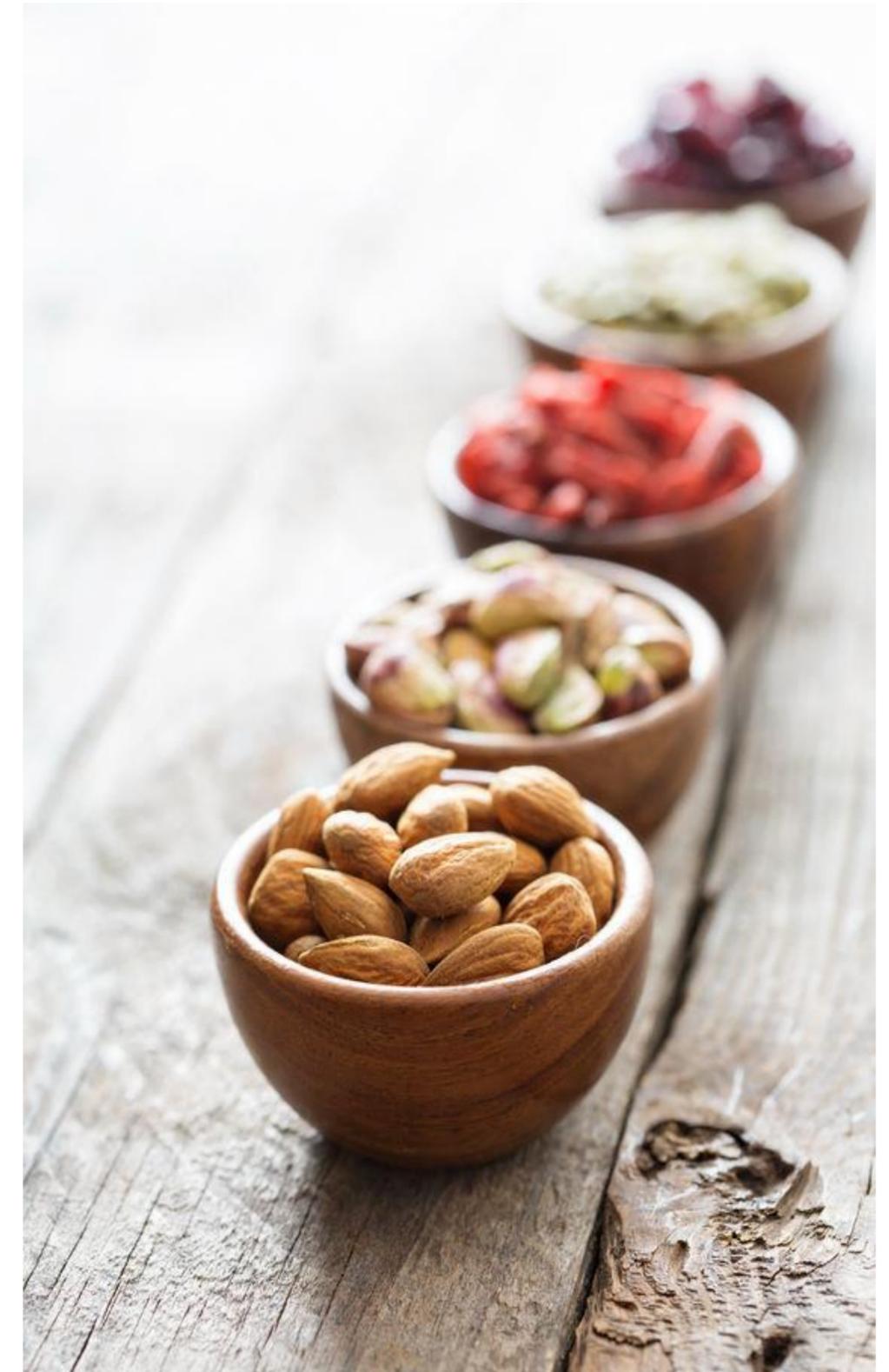
- ◆ Yellow Corn
- ◆ Barley
- ◆ Soybean Meal
- ◆ Alfalfa Meal
- ◆ Feed Additives

## Food & Beverage

Food & Beverage are key elements for the human life and supply of healthy and high quality products is our key concern towards our Food & Beverage trade.

We supply Food & Beverage in the following range:

- ◆ Poultry
  - Frozen Whole Chicken
  - Chicken Pieces
  - Processed Chicken Products
  - Warm Chicken
- ◆ Olive Oil
- ◆ Bottled Water
- ◆ Lemon Juice
- ◆ Spaghetti
- ◆ Dried Nuts
- ◆ Canola Oil
- ◆ Rose Water
- ◆ Tomato Paste
- ◆ Beans & Grains



## Mineral



We have successfully sold and supplied copper cathode, copper concentrate and Iron ore concentrate from regional suppliers to global clients. With such experience, we have established our reputation of being a transparent, organized and reliable supplier for mining products in the region.

We supply the following Minerals upon request:

- Copper
  - Copper Concentrate
  - Copper Cathode Grade A
- Iron Ore
  - Iron Ore Concentrate
  - Iron Ore Fine
  - Iron Ore Pellet

Perceiving our customer requirements at the highest level by offering flexibility in sourcing, competitive prices, on-time deliveries and customized solutions for unique needs.

Our experience in Project Procurement have led us to establishing strong partnerships from biggest names in the industry, located in Asia, Europe and US.

We do procurement for the following items:

- Piping Material Products
- Electrical and Instrument Products
- Power Transmission Products
- Water & Waste, Water Treatment Products
- Process & Packaged Equipment Products
- Construction Machinery
- Mechanical Items
- Mining Equipment and Machineries Supply
- Railway

## Project Procurement





## Import & Export

Being in the heart of the middle east and our intensive experience in international trade permit us to support our clients and partners in their Import & export inquiries in the most effective and accurate manner



## Logistics activity

Our Logistics Activities including:

- - Arrangement of either containerized or break bulk shipments at any mode by Sea, Air and Land.
- - Direct shipment from any port around the world to any port in Middle East and Africa in case that direct service be available.

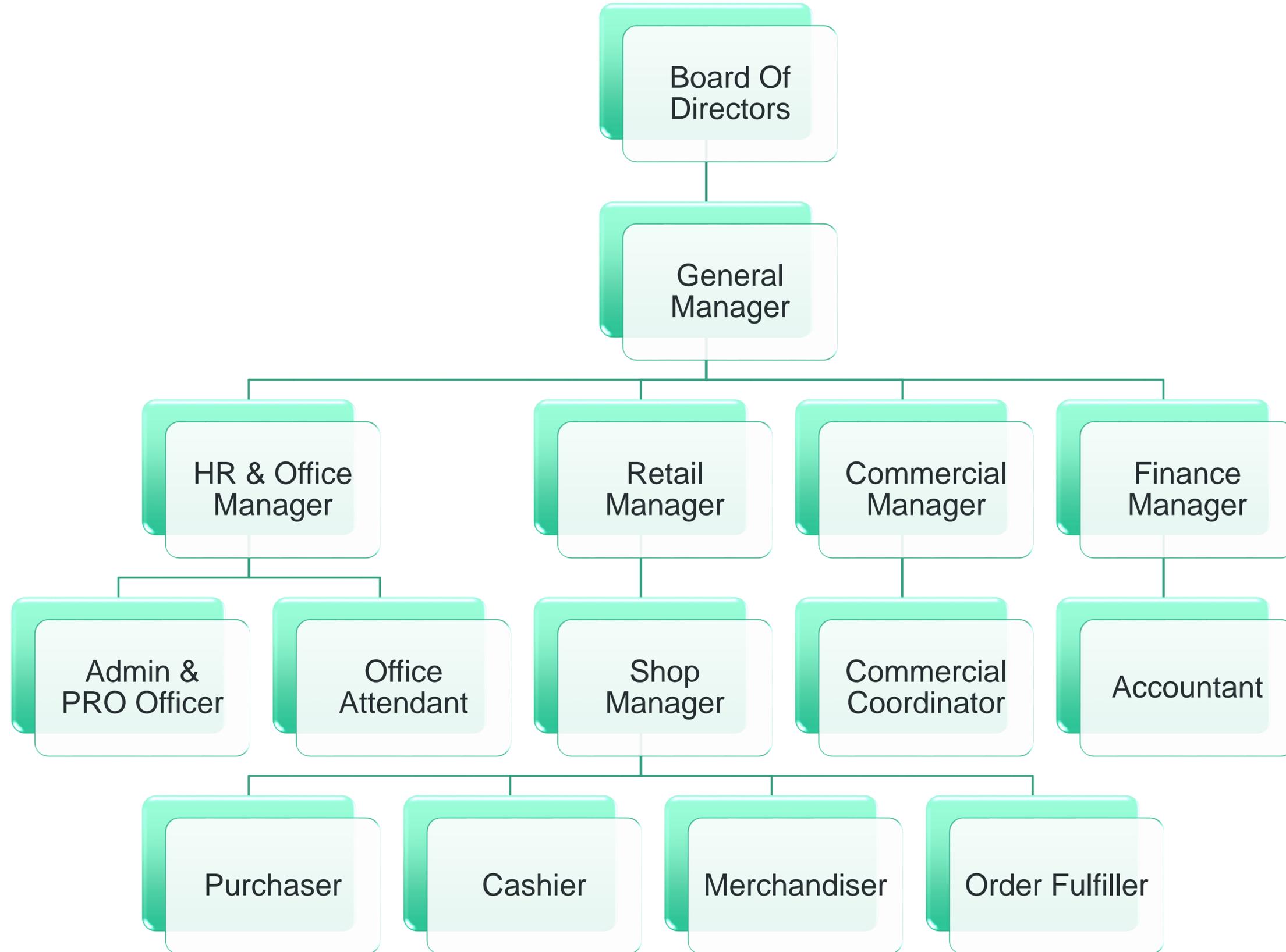
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Nothing ever comes to one, that is worth having, except as a result of hard work.

Booker T. Washington



# Organization Chart



Member of Dubai  
Chamber

غرفة دبي  
DUBAI CHAMBER

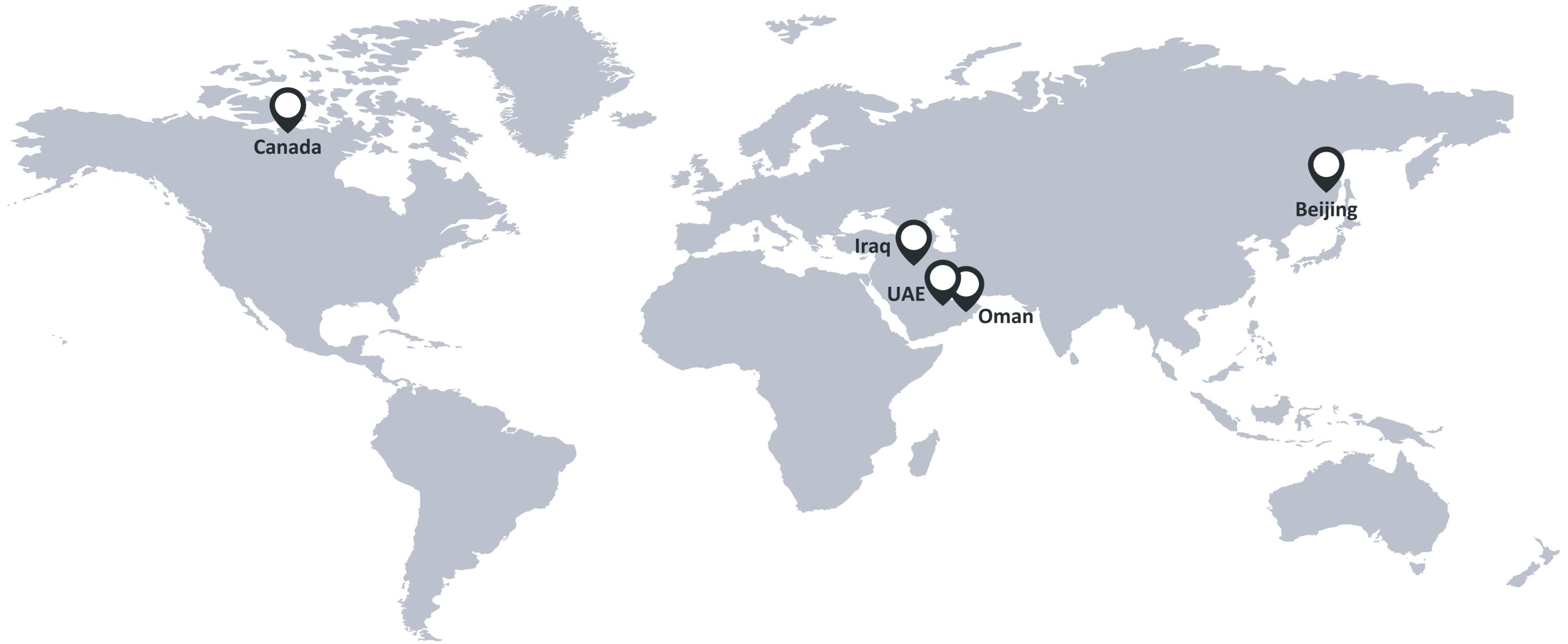
Tech Talk is a member of Dubai Chamber of Commerce since 2006.

ISO 9001:2008



Tech Talk is certified by ISO and there is no better assessment of quality and best practices than the International Organization for Standardization (ISO) whose certification is understood around the world as the world's most recognized business management standard.

# Regional Presence



# Contacts

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## SOCIAL

